

## **Company Information**

**Board of Directors** Mian Ehsan ul Haq

Chief Excutive

Mr. Aamer Naseem Chishti

Mr.khurram Hanif Mr. Ali Nayyar Mr. Akbar Naqi Mr. Mazhar Abbas

Mr.Muhammad Zubair Khalid

Chief Financial Officer Mr. Mazhar Abbas

Audit Committee Mr. Aamir Naseem Chishti (Chairman)

Mian Ehsan ul Haq Mr. Ali Nayyar

Company Secretary Mr. Akbar Naqi

**Auditors** M/s. Nasir Javaid Maqsood

**Chartered Accountants** 

**Legal Adviser** Tasawar Ali Hashmi

Advocates, Katachi.

Registered Office 103-C/II, Gulberg-III

Lahore, Pakistan.

Tel. # (042) 5757591 - 4

Fax. # (042) 5757590, 5877920

Corporate Office 4th Floor, Block 'B', 'C', 'D',

Lakson Square Building No. 1 Sarwar Shaheed Road, Karachi.

Tel: (021) 111 226 226

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Registrar and Share Transfer Office CORPLINK (PVT.) LIMITED

Wings Arcade, 1-K,

Commercial Model Town, Lahore

Tel. # (042) 5839183

Bankers Muslim Commercial Bank Limited

Standard Chartered Bank

Prime Commercial Bank Limited PICIC Commercial Bank Limited

ABN AMRO Bank N.V

Askari Commercial Bank Limited

### **Directors' Review**

We are pleased to present the unaudited accounts of **First Capital Equities Limited** for the six months ended **December 31, 2002**.

### Operating environment

During the period under review the operating environment of the Company remained conducive, with the KSE-100 index recording a substantial 52.6% increase. During the early part of the Jul-Dec period, the stock market was driven by expectations of healthy corporate results and dividend announcements. Later on, the revival of democracy and continuation of reforms agenda of the Musharraf government, provided the impetus to the market. On the economic front, (1) continuous inflow of foreign remittances resulting in the appreciation of the rupee, (2) declining interest rates and (3) improvement in economic activity, further strengthened the case for the equities market. Towards the end of the half year, an across the board rally at the KSE resulted in healthy performance of the Company.

### **Operating results**

The Company reported a pre-tax profit of Rs.14.286 million during the period Jul-Dec 2002, a remarkable improvement from the previous year when the company reported a pre-tax loss of Rs.7.971 million. Operating revenues depicted a marked improvement of 108.4% to Rs.40.101 million. On the net profit side, the Company earned Rs.14.081 million during the period under review as compared to a loss of Rs.8.046 million during the corresponding period. The improvement in performance of the company has been possible through hard work and aggressive marketing of the management.

#### **Future outlook**

We remain optimistic for the future of the capital markets of the country. With the progressive policy making of SECP, we expect the Pakistani capital markets to come up to the standard of international capital markets in terms of efficiency and transparency. Though, in the immediate term we expect the tension in the Middle East to keep the market depressed, we remain hopeful for the longer term. Our positive outlook stems from the improving fundamentals of the economy, continuations of the reform process by the government and constantly improving regulatory environment of the capital markets.

In the end we would like to express our gratitude to our clients, shareholders and regulators for their continued support in our endeavors.

For and on behalf of the Board

Lahore February 26, 2003 Mian Ehsan ul Haq Chief Executive

### **REVIEW REPORT TO THE MEMBERS**

We have reviewed the annexed balance sheet of **First Capital Equities Limited** as at **December 31**, **2002** and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the half-year then ended. These financial statements are the responsibility of the company's management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standard on Auditing applicable to review engagements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Date: February 26,2003

Place: Lahore

NASIR JAVAID MAQSOOD CHARTERED ACCOUNTANTS

### FIRST CAPITAL EQUITIES LIMITED BALANCE SHEET AS AT DECEMBER 31, 2002

AS AT DECEIVIBER ST, 2002			
		December 31,	June 30,
	Note	2002	2002
TANCIDI E FIVED ACCETO		(Rupees)	(Rupees)
TANGIBLE FIXED ASSETS	4	2E 00E E04	20 040 447
At cost less accumulated depreciation	4	35,885,504	36,016,147
COST OF CARDS AND ROOMS		56,200,000	56,200,000
COST OF CARDS AND ROOMS		30,200,000	30,200,000
LONG TERM DEPOSITS AND ADVANCES		1,886,836	2,147,590
		93,972,340	94,363,737
CURRENT ASSETS			
Accounts receivable		84,576,270	31,094,241
Investments		16,642,511	11,411,285
Advances, deposits, prepayments and			
other receivables		22,751,137	18,736,596
Cash and bank balances		69,744,064	58,221,515
		193,713,982	119,463,637
CURRENT LIABILITIES			
Current maturity of liabilities against finance lease		592,982	1,509,221
Accounts payable		120,727,571	31,046,129
Short term running finance		-	14,247,836
Creditors, accrued and other liabilities		5,944,745	19,657,128
Provision for taxation		1,984,544	3,252,002
		129,249,842	69,712,316
WORKING CAPITAL		64,464,140	49,751,321
CAPITAL EMPLOYED		158,436,480	144,115,058
		, ,	, -,
LIABILITY AGAINST ASSETS SUBJECT TO			
FINANCE LEASE		110,844	41,845
DEFFERED LIABILITY - GRATUITY		3,720,343	3,549,040
NET CAPITAL EMPLOYED		154,605,293	140,524,173
DEDDECENTED DV			
REPRESENTED BY:			
SHARE CAPITAL & RESERVES			
Share capital		120,035,000	120,035,000
Unappropriated profit		34,570,293	20,489,173
i i di		154,605,293	140,524,173
CONTINGENCIES AND COMMITMENTS	6		- -
		154,605,293	140,524,173
The annexed notes form an integral part of these accou	ınts.		
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These financial statements were authorized for issue by the Board of Directors on February 26, 2003.

Lahore Chief Executive Director

## FIRST CAPITAL EQUITIES LIMITED PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED DECEMBER 31, 2002

FOR THE HALF TEAR ENDED DECEMBER 31, 2002	20	02	20	01
	Three months	Six months	Three months	Six months
	ended	ended	ended	ended
	December 31,	December 31,	December 31,	December 31,
	Rupees	Rupees	Rupees	Rupees
OPERATING REVENUE				
BROKERAGE INCOME	23,694,468	40,738,944	8,623,541	14,842,356
CAPITAL GAINS	(671,557)	(637,704)	3,075,729	4,399,685
	23,022,911	40,101,240	11,699,270	19,242,041
OPERATING EXPENSES	17,874,671	32,767,845	13,362,743	25,603,581
OPERATING PROFIT / (LOSS)	5,148,240	7,333,395	(1,663,473)	(6,361,540)
FINANCIAL EXPENSES	157,777	521,844	850,478	1,476,382
NET OPERATING PROFIT / (LOSS)	4,990,463	6,811,551	(2,513,951)	(7,837,922)
OTHER INCOME	3,578,677	4,917,199	1,053,842	1,136,904
	8,569,140	11,728,750	(1,460,109)	(6,701,018)
SURPLUS / (DEFICIT) ON REVALUATION OF INVESTMENTS	2,238,465	2,621,763	1,151,639	(415,948)
OF INVESTMENTS	10,807,605	14,350,513	(308,470)	(7,116,966)
OTHER EXPENSES	29,438	64,393	821,319	853,625
PROFIT / (LOSS) BEFORE TAXATION	10,778,167	14,286,120	(1,129,789)	(7,970,591)
TAXATION	50,000	205,000	40,000	75,000
PROFIT / (LOSS) AFTER TAXATION	10,728,167	14,081,120	(1,169,789)	(8,045,591)
PROFIL / (LOSS) AFTER TAXATION	10,720,107	14,001,120	(1,109,769)	(6,045,591)
ACCUMULATED PROFIT BROUGHT FORWARD	23,842,126	20,489,173	8,360,806	15,236,608
ACCUMULATED PROFIT CARRIED FORWARD	34,570,293	34,570,293	7,191,017	7,191,017
Forming nor chara Posis	0.00	4.47	(0.40)	(0.07)
Earning per share - Basic	0.89	1.17	(0.10)	(0.67)

The annexed notes form an integral part of these accounts.

Lahore	Chief Executive	Director
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# FIRST CAPITAL EQUITIES LIMITED CASH FLOW STATEMENT FOR THE HALF YEAR ENDED DECEMBER 31, 2002

FOR THE HALF YEAR ENDED DECEMBER 31, 2002	December 31, 2002 Rupees	December 31, 2001 Rupees
CASH FLOW FROM OPERATING ACTIVITIES	•	•
Profit/ (loss) before taxation	14,286,120	(7,970,591)
Add: Items not involved in movement of funds		
Depreciation	2,063,268	1,873,490
Surplus on revaluation of investments	(2,621,763)	415,948
Dividend Income	(2,394,543)	(94,900)
Interest/ Mark up Income	(568,987)	(92,321)
Interest/ Mark up Expense	283,298	1,092,446
Gain on sale of fixed assets	(179,736)	(253,852)
Provision for gratuity	537,503 (2,880,960)	1,182,676 4,123,487
	11,405,160	(3,847,104)
(Increase) / decrease in current assets		
Investments	(2,609,463)	(6,842,296)
Accounts receivable	(53,482,029)	(25,012,367)
Advances, deposits, prepayments and other receivables	(4,129,620)	8,216,465
Increase / (decrease) in current liabilities	(60,221,112)	(23,638,198)
Accounts payable	89,681,442	15,033,315
Creditors, accrued and other liabilities	(11,365,911)	1,467,346
oroditors, aborded and other habilities	78,315,531	16,500,661
Cash Generated from Operations	29,499,579	(10,984,641)
Dividend received	317,520	94,900
Interest/ Mark up received	684,066	197,890
Interest/ Mark up paid	(552,747)	(473,000)
Gratuity Paid	(366,200)	(1,113,851)
Tax Paid	(1,472,458)	(175,000)
NET CASH FLOW FROM OPERATING ACTIVITIES	28,109,760	(12,453,702)
CASH FLOW FROM INVESTING ACTIVITIES	(2 -22 222)	(
Acquisition of fixed assets	(2,723,393)	(73,150)
Proceeds from sale of fixed asset	970,500	529,524
Long term deposits  NET CASH FLOW FROM INVESTING ACTIVITIES	260,754 (1,492,139)	126,748 583,122
	(1,492,139)	363,122
CASH FLOW FROM FINANCING ACTIVITIES	(046 226)	(4.972.420)
Repayment against lease finance Proceeds from Lease Finance	(916,236) 69,000	(1,872,429)
Short Term Running Finance	(14,247,836)	8,613,171
NET CASH FLOW FROM FINANCING ACTIVITIES	(15,095,072)	6,740,742
NET INCREASE/ (DECREASE) IN CASH AND	<u> </u>	
CASH EQUIVALENTS	11,522,549	(5,129,838)
CASH AND CASH EQUIVALENTS - OPENING	58,221,515	32,840,302
CASH AND CASH EQUIVALENTS - CLOSING	69,744,064	27,710,464

The annexed notes form an integral part of these accounts.

Lahore Chief Executive Director

### FIRST CAPITAL EQUITIES LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED DECEMBER 31, 2002

PARTICULARS	Share	Un appropriated	Total
	Capital	Profit	
	(Rupees)	(Rupees)	(Rupees)
Balance as at June 30, 2001	120,035,000	15,236,608	135,271,608
Loss for the half year ended December 31, 2001	-	(8,045,591)	(8,045,591)
Balance as at December 31, 2001	120,035,000	7,191,017	127,226,017
Profit for the half year ended June 30, 2002	-	13,298,156	13,298,156
Balance as at June 30, 2002	120,035,000	20,489,173	140,524,173
Profit for the half year ended December 31, 2002	-	14,081,120	14,081,120
Balance as at December 31, 2002	120,035,000	34,570,293	154,605,293

The annexed notes form an integral part of these accounts.

Lahore Chief Executive Director

## FIRST CAPITAL EQUITIES LIMITED NOTES TO THE ACCOUNTS FOR THE HALF YEAR ENDED DECEMBER 31, 2002

- 1 First Capital Equities Limited, (the "Company") was incorporated on January 26, 1995 as private limited company, under the Companies Ordinance, 1984. The Company was converted into Public Limited Company on June 18, 1997 and was listed on Lahore Stock Exchange on October 01, 2001. The principal activities of the Company include share brokerage, conducting and publishing business research etc.
- 2 These accounts are un-audited but subject to limited review by auditors as required by clause (xxi) of Code of Corporate Governance issued by the Securities and Exchange Commission of Pakistan and are being presented to shareholders under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 'Interim Financial Reporting'.
- 3 The accounting policies adopted for the preparation of these accounts are consistent with those applied in preparing the annual audited accounts for the year ended June 30, 2002.

#### 4 OPERATING FIXED ASSETS

The following additions to operating fixed assets have been made during the period of six months ended December 31, 2002.

	Amount
Owned:	(Rupees)
Leasehold Improvemnts	150,730
Computers	328,300
Office Equipments	832,696
Furniture & Fixtures	76,767
Vehicles	1,265,900
	2,654,393
Leased:	
Vehicles	69,000
	2,723,393

The following Computer accessories costing Rs. 20,690/- having book value of Rs. 10,593/- were sold to Multimedia Business Machines for Rs. 500/-. Office equipments costing Rs. 618,500/- having book value of Rs. 450,955/- were sold to different parties for Rs. 418,000/-. Vehicle costing Rs. 643,000/- having book value of Rs. 329,216/- sold to Mr. Syed Riaz Ahmad for Rs. 552,000/-. All sales were made through negotiations.

### 5 TRANSACTIONS WITH ASSOCIATED COMPANIES

	Six months ended December 31, 2002	Six months ended December 31, 2001
	Rupees	Rupees
Brokerage Income	389,975	961,283
Payment for / against current acounts	517,508	4,377,444
Mark up charged on borrowing	55,526	-
Group pool expenses paid	1,125,879	799,213

All transactions were carried out at arm's length basis.

### 6 CONTINGENCIES AND COMMITMENTS

There were no change in contingencies and commitments disclosed in the annual accounts for the year ended June 30, 2002 & quarterly accounts for the period ended September 30, 2002.

### 7 GENERAL

- Figures have been rounded off to the nearest rupee.

Lahore	Chief Executive	Director
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